



September 15, 2011

Gray Swoope
Secretary of Commerce
President & CEO, Enterprise Florida
325 John Knox Rd., Suite 201
Tallahassee, FL 32303

Dear Mr. Swoope:

Following thorough and careful review of the twenty-one applications submitted for funding under the 2011 Defense Infrastructure Grant (DIG) program, Enterprise Florida recommends that the nine applicants listed below receive grant awards. This year's appropriation for the DIG program is \$1,581,245.00. This recommendation fully utilizes the available funds.

Evaluations for the Defense Infrastructure Grant (DIG) applications were completed by Technology Services Group, Inc., under contract to Enterprise Florida, composed of the following members:

- Col. Mike Smith, USAF, (Ret.)
- Capt. Fred Wilder, USCG, (Ret.)
- Cdr. Pete Olson, USN, (Ret.)
- LtCol. Steve Brooks, USA, (Ret.)
- Maj. Rick Howell, USA, (Ret.)
- Ms. Beth Kirkland, Tallahassee Economic Development Council

The judges evaluated all submissions and recommended the prioritized list below of grantee finalists on August 25, 2011. The attached summary provides details on the selection process that led to the recommended funding for each project proposed for an award at this time.

Governor Rick Scott, Chairman • Howell W. Melton Jr., Vice Chairman • Gray Swoope, President & CEO



2011-2012 Defense Infrastructure Grant Recommendations

Applicant	Military installation	Project	Matching Funds	Amount Recommended
Bay County Board of County Commissioners	Naval Support Activity Panama City	Design North Gate Lane and pedestrian safety additions along U.S. 98	\$0	\$93,519
Highlands County	Avon Park AFR, Homestead ARB, Patrick AFB, MacDill AFB	Phase II- Encroachment prevention and Sustainability of Avon Park Air Force Range	Applied for \$3,000,000 in REPI funds	\$200,000
Santa Rosa County	NAS Whiting Field	Joint Land Use Plan Acquisition Funding	\$800,000	\$207,726
City of Jacksonville	NAS Jacksonville	Military Services for Outlying Landing Field (OLF Whitehouse)	Some Navy funding	\$200,000
Okaloosa County	Eglin AFB, Duke Field, Hulbert Field, Army 7 th Special Forces Group, JSF Training	Shoal River Military Installation Buffering Project	\$1,253,400	\$200,000
City of Tampa	MacDill Air Force Base	Himes Avenue Water Main Replacement Phase IIB	\$175,000	\$200,000
Economic Development Commission of Florida's Space Coast	Cape Canaveral AFS	Launch Complex 36 & 46 Programmatic Environmental Assessment	\$0	\$80,000
Escambia County	NAS Pensacola	Cyber Warfare Battle Lab Cooperative	\$0	\$200,000
Polk County	Avon Park AFR	CR 64 Roadway Improvements	\$201,400	\$200,000
Total				\$1,581,245

*Additional grant money was awarded beyond the \$200,000 application cap due to the presence of matching funds.

Should additional defense grant funding be made available for the Defense Infrastructure Grant program, Enterprise Florida, Inc. recommends the following applications to be funded in the order listed.


2011-2012 Defense Infrastructure Grant Additional Recommendations


Applicant	Military installation	Project	Matching Funds	Amount Recommended
Okaloosa County	Eglin AFB, Hurlburt Field	US 98 and Cody Ave Hurlburt Field Interchange Project	\$0	\$200,000
Economic Development Commission of Florida's Space Coast	Cape Canaveral AFS	Naval Ordnance Test Unit Base Infrastructure Planning Study	\$0	\$200,000
Escambia County	NAS Pensacola	Area "A" & APZ Density Reduction	\$0	\$200,000
City of Tampa	MacDill AFB	Interbay Blvd. Auxiliary Right Turn Lane	\$50,000	\$200,000
Bay County Board of County Commissioners	NSA Panama City	Design a turn lane off Magnolia Beach Rd and design Pedestrian Safety additions along Magnolia Beach Rd	\$0	\$77,053
Clay County Development Authority	Camp Blanding Joint Training Center	Mission Critical Roadway Restoration	\$0	\$200,000
Clay County Development Authority	Camp Blanding Joint Training Center	Force Protection Entrance Security Upgrade	\$724,000	\$180,000
Santa Rosa County	NAS Whiting Field	Fence Line installation between NASWF and Whiting Aviation Park	\$0	\$200,000
Okaloosa County	Eglin AFB Hurlburt Field, Duke Field, Army 7th Special Forces Group, JSF Training	Martin Luther King Jr Repair and Repaving	\$800,000	\$200,000
City of Doral (Miami- Dade County)	U.S. Southern Command	NW 87th Avenue and NW 33rd Street Intersection Improvements	\$57,000	\$200,000
Okaloosa County	Eglin Air Force Base, Duke Field, Hurlburt Field	Eglin/Okaloosa County Cellular Technology Initiative	\$1,250,000	\$200,000
City of Jacksonville	Naval Station Mayport	State Route A1A/Gate 5 turn lane extension	\$0	\$140,000
Orange County Research and Development Authority	Naval Support Activity Orlando and tenant units	Defense Partnership Access Project at Partnership II	\$0	\$90,000
Total				\$2,287,053


Thank you for your consideration and rapid approval of these recommendations. My team stands ready to respond to any questions. If needed, please contact Rocky McPherson, Director, Military and Defense at rmcpherson@eflorida.com or at 850.298.6652.

Sincerely,

Acknowledged this 15 day of Sept. 2011

Concur  Non-concur


Rocky McPherson
Director, Military and Defense Programs
Enterprise Florida


Gray Swoope
Secretary of Commerce
President & CEO, Enterprise Florida

Cc: Doug Darling, Executive Director, Department of Economic Opportunity
Al Latimer, SVP, Enterprise Florida
Michelle Dennard, General Counsel, Division of Strategic Business Development

Attachment

FY 2011-12 Defense Infrastructure Grant Awards

Selection Process

September 15, 2011

The process through which Enterprise Florida Inc. (EFI) developed and approved the list of projects for funding under the 2011-2012 Defense Infrastructure Grant program is as described below.

1. Distribution of RFP

The Request for Proposal (RFP) was distributed on June 30, 2011 via email to the entire Florida Defense Alliance (FDA) membership list and posted online at www.floridadefense.org.

The deadline for submitting completed RFP's to Enterprise Florida was 5:00PM EDT, July 28, 2011. Twenty-one Defense Infrastructure grant applications totaling \$3,860,572.00 were received on or before the application deadline.

2. Evaluation of RFP's

Evaluations for the Defense Infrastructure Grant (DIG) applications were completed by Technology Services Group, Inc., composed of the following members:

- Col. Mike Smith, USAF, (Ret.)
- Capt. Fred Wilder, USCG, (Ret.)
- Cdr. Pete Olson, USN, (Ret.)
- LtCol. Steve Brooks, USA, (Ret.)
- Maj. Rick Howell, USA, (Ret.)
- Ms. Beth Kirkland, Tallahassee EDC

On August 1, 2011 a packet of information containing the following items was provided to each evaluator: a copy of each grant application and a copy of the RFP. The conflict of interest forms as well as the scoring sheets were provided via e-mail.

The scoring sheets and conflict-of-interest forms were returned to Enterprise Florida on August 20, 2011.

The judges evaluated all submissions and recommended a list of grant award finalists on August 25, 2011.

3. Methodology

A meeting was held on August 25, 2011 with Enterprise Florida Defense Grants program staff to discuss the following:

- A review of each project's eligibility
- Close scrutiny of each project's budget to ensure that proposed expenditures were allowable under the grant program, and were an appropriate use of state funds
- The relative strength of each applicant's proposed program of work
- The level of funding required to complete candidate projects
- The amount of funding available in the 2011-2012 Defense Infrastructure Grant program
- The critical defense issues affecting the applicant community
- Leveraged funds available to complete the proposed project

FY 2011-12 Defense Infrastructure Grant Awards Selection Process

The judging team recommendations and Enterprise Florida approved awards which have been adjusted to avoid a locality second award before others not receiving an award are listed below:

Applicant	Rank	Average Rank Score	Application Amount	Amount Recommended	Total Payout
Bay County Board of County Commissioners	1	4.17	\$93,519	\$93,519	\$93,519
Highlands County	2	5	\$200,000	\$200,000	\$293,519
Santa Rosa County	3	5.33	\$200,000	\$207,726	\$501,245
City of Jacksonville	4	6.33	\$200,000	\$200,000	\$701,245
Okaloosa County	4	6.33	\$200,000	\$200,000	\$901,245
City of Tampa	7	8	\$200,000	\$200,000	\$1,101,245
EDC of Florida's Space Coast	8	8.33	\$80,000	\$80,000	\$1,181,245
Escambia County	10	10.83	\$200,000	\$200,000	\$1,381,245
Polk County	12	12.17	\$200,000	\$200,000	\$1,581,245
Okaloosa County	6	6.67	\$200,000		
EDC of Florida's Space Coast	9	10.33	\$200,000		
Escambia County	11	11.67	\$200,000		
City of Tampa	13	12.83	\$200,000		
Bay County Board of County Commissioners	14	13.17	\$77,053		
Clay County Development Authority	15	13.5	\$200,000		
Clay County Development Authority	16	13.67	\$180,000		
Santa Rosa County	17	14.5	\$200,000		
Okaloosa County	18	14.83	\$200,000		
City of Doral (Miami-Dade County)	19	16	\$200,000		
Okaloosa County	20	16.5	\$200,000		
City of Jacksonville	21	17.83	\$140,000		
Orange County Research and Development Authority	22	18.33	\$90,000		
Total			\$3,860,572	\$1,581,245	

FY 2011-12 Defense Infrastructure Grant Awards

Selection Process

4. Adjustments and Considerations

In order to assure equitable distribution of the available funds, EFI required a cap of \$200,000 for each application in the RFP. Grants funding recommendations are prioritized in order in which they were ranked adjusted to preclude second awards to localities before others not receiving an award. The first nine grants were funded with available DIG funds totaling \$1,581,245.00. An additional \$7,726 was awarded to Santa Rosa County beyond the \$200,000 application cap due to the presence of significant matching funds and a proven encroachment protection program.

Should additional defense grant funding be made available for the Defense Infrastructure Grant program, Enterprise Florida, Inc. recommends that additional awards should be funded in the order listed.

The Defense Infrastructure Grant awards are geographically dispersed throughout Florida. Funds will be utilized in nine counties that host military installations.

5. Recommendations

Following internal staffing, the rank ordered list for the 2011-2012 Defense Infrastructure Grant program was approved by the President and CEO of Enterprise Florida. The program goal is to announce the DIG awards during September 2011 by the Governor.

Applications received for consideration in the 2011-2012 Defense Infrastructure Grant program, are held in EFI's defense grant files, as do the conflict-of-interest forms signed by each judge, and all scoring sheets completed by the judges for this program.



September 15, 2011

Gray Swoope
Secretary of Commerce
President & CEO, Enterprise Florida
325 John Knox Rd., Suite 201
Tallahassee, FL 32303

Dear Mr. Swoope:

Following thorough and careful review of the eleven applications submitted for funding under the 2011 Defense Reinvestment Grant (DRG) program, Enterprise Florida recommends that the eleven applicants listed below receive grant awards. This year's appropriation for the DRG program is \$850,000.00. This recommendation fully utilizes the available funds.

Evaluations for the Defense Reinvestment Grant (DRG) applications were completed by Technology Services Group, Inc., under contract to Enterprise Florida, composed of the following members:

- Col. Mike Smith, USAF, (Ret.)
- Capt. Fred Wilder, USCG, (Ret.)
- Cdr. Pete Olson, USN, (Ret.)
- LtCol. Steve Brooks, USA, (Ret.)
- Maj. Rick Howell, USA, (Ret.)
- Ms. Beth Kirkland, Tallahassee EDC

The judges evaluated all submissions and recommended the prioritized list below of grantee finalists on August 25, 2011. The attached summary provides details on the selection process that led to the recommended funding for each project proposed for an award.



2011-2012 Defense Reinvestment Grant Recommendations

Applicant	Military installation	Project	Amount Requested	Amount Recommended
Orange County Research & Development Authority	Team Orlando	Supporting Growth and Diversification of the Team Orlando Defense/Government/Industry/Academia partnership in Modeling and Simulation	\$76,000	\$76,000
The Beacon Council, Inc. (Miami-Dade County)	US Southern Command, Special Operations Command South, US Coast Guard 7 th District, and Homestead ARB	The Miami-Dade Defense Alliance Action Plan	\$200,000	\$125,000
Pensacola Bay Area Chamber of Commerce	NAS Pensacola, Saufley Field, Corry Station and Naval Hospital Pensacola	Support of Escambia County military installations	\$125,000	\$100,000
Okaloosa County EDC	Eglin AFB, Hurlburt Field, Duke Field, NAS Whiting, 7 th Special Forces Group and F-35 JSF Initial Training Center	Eglin Complex Tri-County Skills Development, Job Creation, and Technology Commercialization for Economic Diversification and Stabilization	\$130,500	\$87,500
Bay Defense Alliance	NSA Panama City and Tenant Units, Tyndall AFB & Tenant Units	Support of Bay County military installations	\$237,700	\$87,500
City of Tampa	MacDill AFB	Military Transformation Strategy	\$75,000	\$75,000
City of Jacksonville	NAS Jacksonville, NS Mayport, Fleet Readiness Center, USCG Base Mayport, USMC Blount Island Command, and Florida Air National Guard 125 th Fighter Wing	Strategy, Analysis and Support for Force Growth of Military in Jacksonville, FL and support for the local military industrial complex.	\$103,000	\$86,500
Clay County Chamber of Commerce	Camp Blanding JTC, NAS Jacksonville and Southeast Fleet Readiness	Growth and Economic Development Diversification of Clay County, a Defense Dependent Community.	\$83,100	\$62,500


Applicant	Military installation	Project	Amount Requested	Amount Recommended
TEAM Santa Rosa Economic Development Council	NAS Whiting Field with 14 Navy outlying Fields	Securing consultant to further efforts to protect several military missions, enhance military missions and values, and further diversify area to reduce dependence on military.	\$56,400	\$50,000
Economic Development Commission of Florida's Space Coast	Coast Guard Station Cape Canaveral, Patrick AFB, and Cape Canaveral AFS	Enhancing Space Coast Military Drivers	\$157,500	\$62,500
Highlands County	Avon Park AFR	Economic Impact Analysis and Website compilation and update	\$50,000	\$37,500
Total			\$1,294,200	\$850,000

Thank you for your consideration and rapid approval of these recommendations. My team stands ready to respond to any questions. If needed, please contact Rocky McPherson, Director, Military and Defense at rmcpherson@eflorida.com or at 850.298.6652.

Sincerely,

Acknowledged this 15th day of Sept. 2011

Concur Non-concur


 Rocky McPherson
 Director, Military and Defense Programs
 Enterprise Florida


 Gray Swoope
 Secretary of Commerce
 President & CEO, Enterprise Florida

Cc: Doug Darling, Executive Director, Department of Economic Opportunity
 Al Latimer, SVP, Enterprise Florida
 Michelle Dennard, General Counsel, Division of Strategic Business Development

Attachment

FY 2011-12 Defense Reinvestment Grant Awards

Selection Process

September 15, 2011

The process through which Enterprise Florida Inc. (EFI) developed and approved the list of projects for funding under the 2011-2012 Defense Reinvestment Grant program is as described below.

1. Distribution of RFP

The Request for Proposal (RFP) was distributed on June 30, 2011 via email to the entire Florida Defense Alliance (FDA) membership list and posted online at www.floridadefense.org.

The deadline for submitting completed RFP's to Enterprise Florida was 5:00PM EDT, July 28, 2011. Eleven Defense Reinvestment grant applications totaling \$1,294,200.00 were received on or before the application deadline.

2. Evaluation of RFP's

Evaluations for the Defense Reinvestment Grant (DRG) applications were completed by Technology Services Group, Inc., composed of the following members:

- Col. Mike Smith, USAF, (Ret.)
- Capt. Fred Wilder, USCG, (Ret.)
- Cdr. Pete Olson, USN, (Ret.)
- LtCol. Steve Brooks, USA, (Ret.)
- Maj. Rick Howell, USA, (Ret.)
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The judges evaluated all submissions and recommended a list of grant award finalists on August 25, 2011.

3. Methodology

A meeting was held on August 25, 2011 with Enterprise Florida Defense Grants program staff to discuss the following:

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- The relative strength of each applicant's proposed program of work
- The level of funding required to complete candidate projects
- The amount of funding available in the 2011-2012 Defense Reinvestment Grant program
- The critical defense issues affecting the applicant community
- Leveraged funds available to complete the proposed project

FY 2011-12 Defense Reinvestment Grant Awards Selection Process

The judging team recommendations and Enterprise Florida approved awards are listed below:

Applicant	Rank	Funds Requested	Factor	Amount Recommended	Total Payout
Orange County R&D/NCS	1	\$76,000	100% Requested	\$76,000	\$76,000
The Beacon Council	2	\$200,000	Cap	\$125,000	\$201,000
Pensacola Chamber	3	\$125,000	.8 Cap	\$100,000	\$301,000
Okaloosa County EDC	4	\$130,500	.7 Cap	\$87,500	\$388,500
Bay Defense Alliance	5	\$237,700	.7 Cap	\$87,500	\$476,000
City of Tampa	5	\$75,000	.6 Cap	\$75,000	\$551,000
City of Jacksonville	7	\$103,000	.6 Cap	\$86,500	\$637,500
Clay County Chamber	8	\$83,100	.5 Cap	\$62,500	\$700,000
Santa Rosa County	9	\$56,400	.4 Cap	\$50,000	\$750,000
EDC Space Coast	10	\$157,500	.5 Cap	\$62,500	\$812,500
Highlands County	11	\$50,000	.3 Cap	\$37,500	\$850,000
Total		\$1,294,200		\$850,000	

FY 2011-12 Defense Reinvestment Grant Awards

Selection Process

4. Adjustments and Considerations

Once the projects were ranked, the judges recommended applying a percentage factor determined by the application ranking to the amount requested for each application in order to assure equitable distribution of the available funds. The judges recommended an award cap of \$125,000; subsequently the recommended factoring was applied to that award cap.

The eleven awards recommended for 2011-2012 DRG awards amount to \$838,500. The remaining \$11,500 was allocated to the City of Jacksonville, because it has an extensive and critical scope of work that could affect over \$1 billion in economic impact to the community.

The Defense Reinvestment Grant awards are geographically dispersed throughout Florida. Funds will be utilized in eleven counties that host military installations.

5. Recommendations

Following internal staffing, the rank ordered list for the 2011-2012 Defense Reinvestment Grant program was approved by the President and CEO of Enterprise Florida. The program goal is to announce the DRG awards during September 2011 by the Governor.

Applications received for consideration in the 2011-2012 Defense Reinvestment Grant program, are held in EFI's defense grant files, as do the conflict-of-interest forms signed by each judge, and all scoring sheets completed by the judges for this program.