MEMORANDUM OF UNDERSTANDING BETWEEN *THE FLORIDA PORTS COUNCIL* OF THE UNITED STATES OF AMERICA AND

THE FEDERAL PORT COUNCIL, THE ARGENTINE PORT COUNCIL AND THE CAMERA OF PRIVATE AND COMMERCIAL PORTSOF ARGENTINA

The Florida Ports Council and the Federal Port Council, the Argentine Port Council and the Camera of Private and Commercial Ports, from here on "Participants"

CONSIDERING

WHEREASthe Participants desire to develop a variety of mutually beneficial activities, to further foster cooperation.

WHEREAS The Florida Ports Council is the professional association for Florida's fifteen public seaports, and represents their interest in unconditional support for this cooperation.

WHEREAS The Federal Port Council, the Argentine Port Council and the Camera of Private and Commercial Ports of Argentina, public and private organizations respectivelythat strengthens the international development of: ports; export promotion; international commerce; and the internal market, and has manifested its decision to promote this cooperation agreement, in the specific field of their competences, and within the framework of their respective national legislations.

WHEREAS the Participants wish to maintain relations that promote international commerce and economic development for the Florida Ports and for the Ports of Argentina by means of a systemic and varied joint cooperative program.

WHEREAS the Participants understand the opportunities to promote the development of their ports, improve communications and logistics, take advantage of new technologies and strengthen institutional relations.

WHEREAS the mutual benefits of time and cost savings would accrue to all Participants and their regions by maximizing the efficiencies of all-water trade between Florida Ports and Ports of Argentina.

PARTICIPANTS AGREE in their intention to:

FIRST – Promote joint cooperative activities between the Ports of Florida, USA and Ports of Argentina, with the goal of mutually beneficial activities for their communities, regions and areas of influence.

SECOND – Jointly analyze mutually interesting themes including, but not limited to the following, in the specific field of their competences, and within the framework of their respective national legislations.

- Innovation in the design, engineering, technical services, related to ports and the maritime industry
- Promotion and increase in international commerce as well as the development of infrastructure facilitating sea transit
- Promotion of industrial development linked to international commerce
- Strengthening of nautical tourism and cruising
- Protection of the environment and seaport activities

THIRD – Support mission delegations from Participants, with the goal to strengthen the development of the Ports of Florida and the Argentina Ports, including cultural, social and economic aspects, the development of events, forums, seminars, courses and the promotion of activities within the framework of the joint cooperation agreement.

Without further proof of compliance with previous reading and ratification of its contents, four (4) copies of the same tenor are signed in Spanish and English, with only one effect, in the Autonomous City of BUENOS AIRES, the 25th of April 2017.

FLORIDA PORT COUNCIL, UNITED STATES OF AMERICA DOUG WHEELER, President

> CONSEJO FEDERAL PORTUARIO JORGE GERARDO METZ (Pte.)

CONSEJO PORTUARIO ARGENTINO ANGEL ELIAS (Pte.)

CONSEJO PORTUARIO ARGENTINO ARTURO ROJAS (Sec.) CÁMARA DE PUERTOS PRIVADOS Y

COMERCIALES
LUIS ZUBIZARRETA (Pte.)