



Building Integrated Workforce Development Systems

f /GeographicSolutions

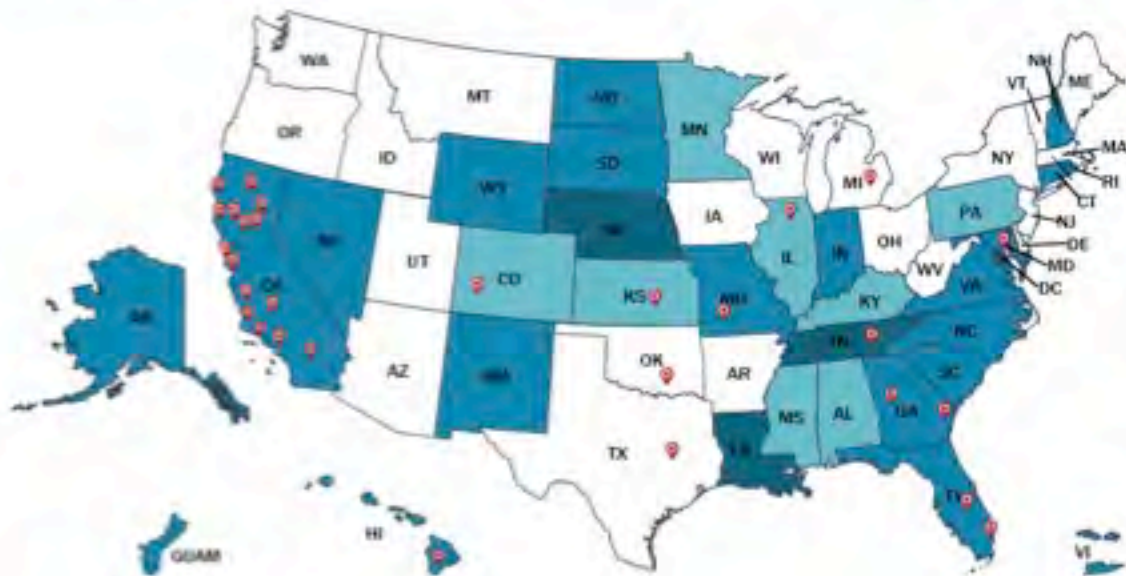
🐦 @GeoSolutionsInc

How Employ Florida Can Help Your Company

*Paul Toomey
Geographic Solutions, Inc.*

We are the largest provider of public sector employment systems. We have been responsible for some of the most significant advances in workforce development over the last 15 years.

- **Main Headquarters: Palm Harbor, FL**
- **Established in 1992**
- **A staff of over 250 full-time Florida based employees**
- **Provided workforce development solutions to more than 30 state agencies**



Employ Florida Marketplace (EFM)

Project: Employ Florida Marketplace

Client: CareerSource Florida

URL: www.EmployFlorida.com

Contract Signed: 1/4/2005

Site Launched: 3/1/2005

Case Management launched 1/12/07

Purpose: To serve Florida employers with an effective, easy-to-use, demand-driven labor exchange system



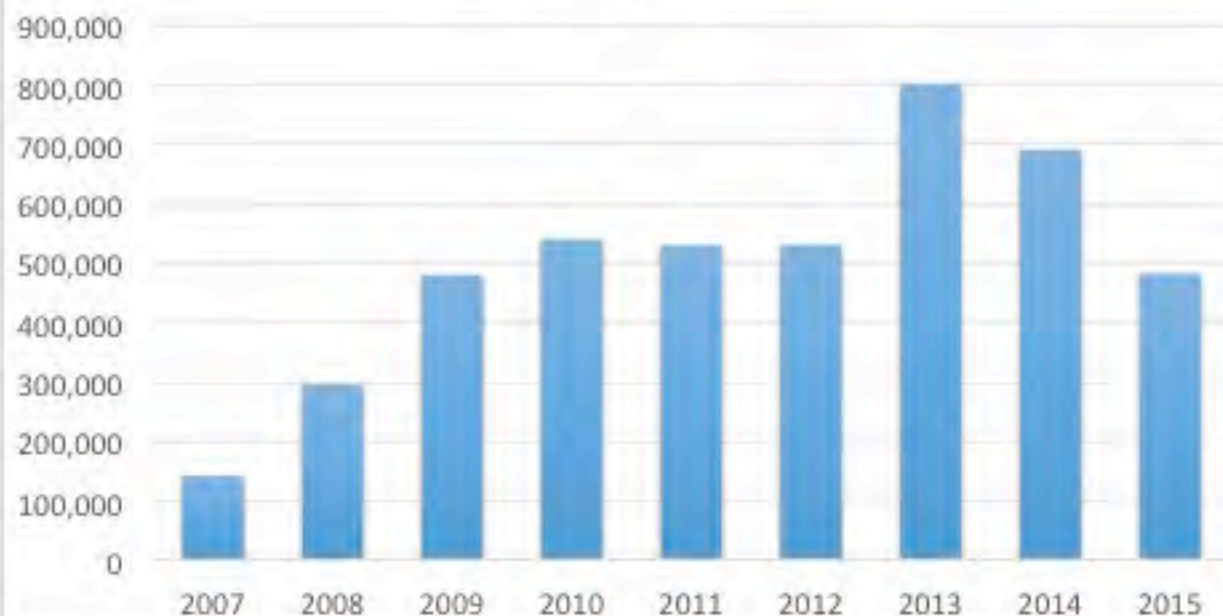
How Does Employ Florida Benefit Florida Employers?



www.EmployFlorida.com
is a Significant Source of
Florida Talent

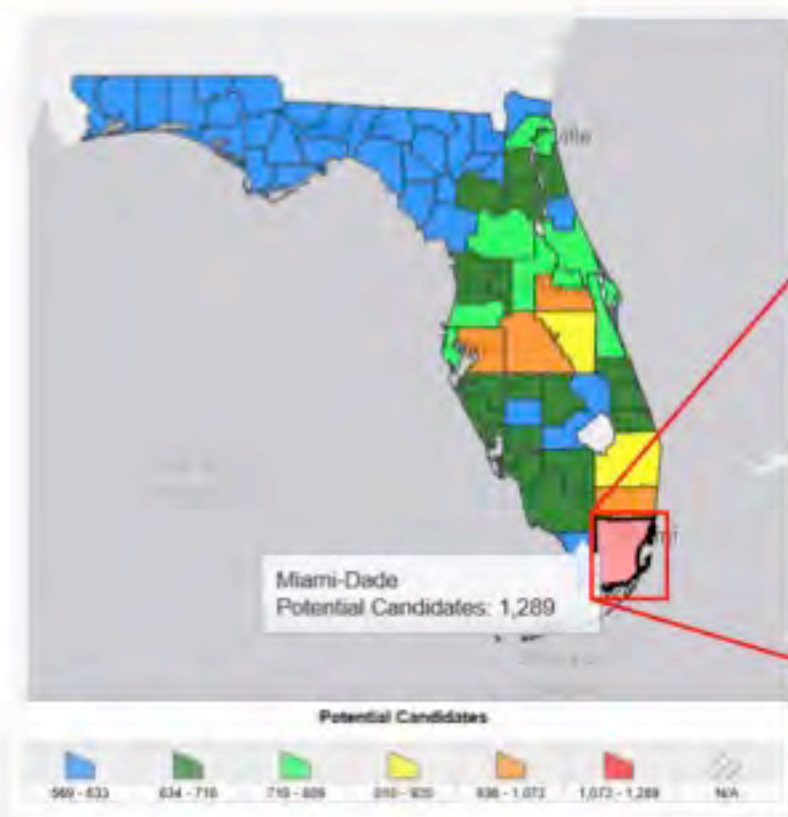
Employ Florida Marketplace – Résumés Created by Year

New Résumés
Created



Total Résumés 1/1/2007 to 12/31/15
4,482,657

See Where The Talent Is Located – Truck Drivers



Resume info

[View Full Resume](#)
ANTONIO F LOPEZ
1923 NW 24 st
Miami, FL 33136
Phone: (786) 731-4911

Objective
A position as a truck driver in the transportation industry

Ability Summary
Experience in driving a tractor-trailer combination or a truck with a capacity of at least 26,000 GVW, to transport and deliver goods, livestock, or materials in loose, liquid, or packaged form.

Employment History

Waiter
07/2015 - Current The Hilton Hotel Miami, FL

- Check with customers to ensure that they are enjoying their meals and take action to correct any problems.
- Collect payments from customers.
- Write patrons' food orders on order slips, memorize orders, or enter orders into computers for transmittal to kitchen staff
- Prepare checks that itemize and total meal costs and sales taxes
- Take orders from patrons for food or beverages.

TRUCK DRIVER
09/2004 - 12/2014 COLFAX NAPLES, FL

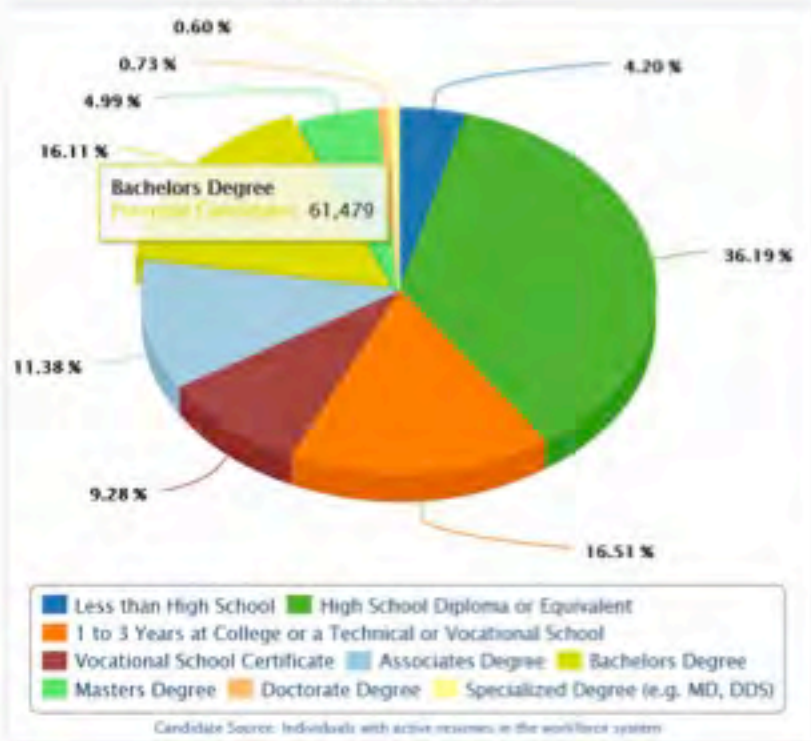
- Obey traffic laws and follow established traffic and transportation procedures.
- Turn in receipts and money received from deliveries.
- Read maps and follow written or verbal geographic directions
- Verify the contents of inventory loads against shipping papers.
- Load and unload trucks, vans, or automobiles.

Education and Training

www.EmployFlorida.com
has Qualified Talent

Education and Experience Level of Employ Florida Job Seekers in Pinellas County

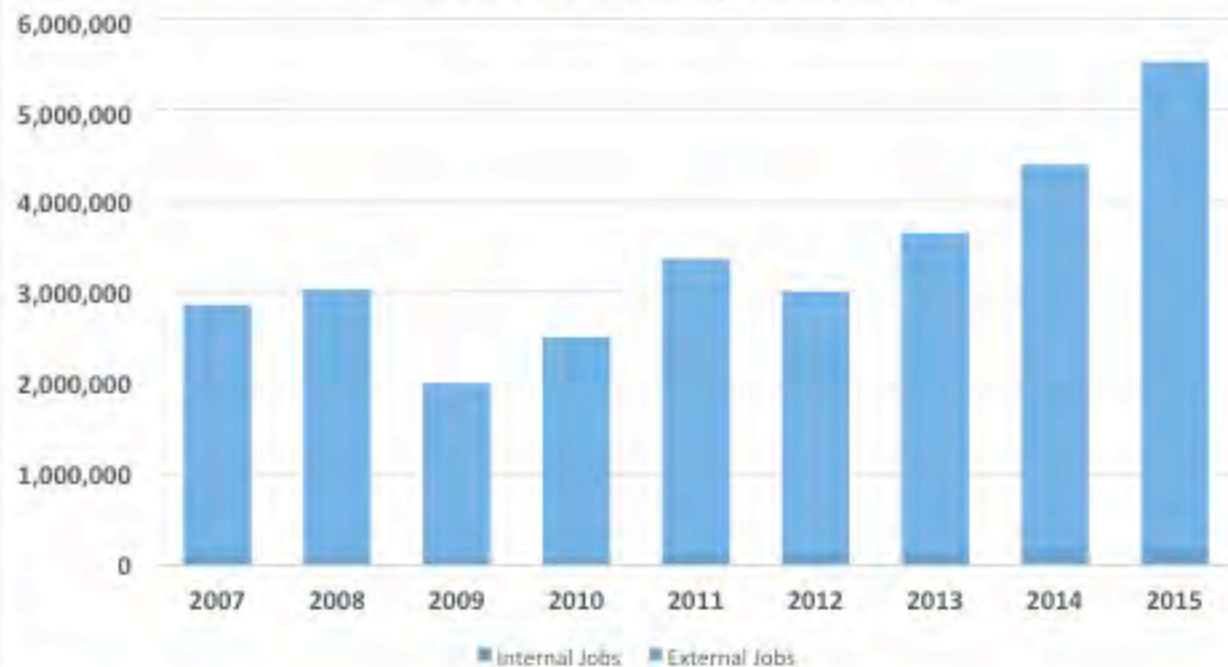
Education Level



Work Experience



Active Job Postings Displayed



**Total Data 1/1/2007 to
12/31/2015:**

**Total Internal Job Orders displayed:
1,095,328 (2,642,866 positions)**

**Total external (spidered) job orders
displayed: 29,214,041**

**Total Jobs Displayed:
30,309,369**

Check Out What Your Competition is Paying

Employment Wage Statistics

Show Display Options

The table below shows the estimated Employment Wage Statistics as Computer Programmers in 2015.

Rate Type / Statistical Type	Entry Level
Annual wage or salary	\$47,082
Hourly wage	\$22.63

Source: FL Labor Market Statistics, Occupational Employment Statistics. The median wage is the estimated 50th percentile; 50 percent of workers earn more than the median wage, and 50 percent earn less than the median wage. Entry level means the lower 1/3 and upper 2/3 of the wage distribution, respectively.

[Top | Bottom]

Job Summary

Job ID: 11000004

Senior Azure C# Web Services Developer

CDI Corporation
 Boca Raton, FL - 33497
 Position of 11000004 is currently open
 Position available: 1

Classification: Computer Programming

Job Requirements



Job Properties



Job Description

Developer will have extensive experience designing and developing Azure cloud based application web services. It entails in knowledge regarding various deployment strategies for cloud based applications as well as setup and utilization of suitable business solutions is also necessary.

Clear understanding of the integration between Azure web services and CRM applications is also required. Experience with cross platform JavaScript libraries and frameworks with frameworks is highly desirable as well.

Languages, Frameworks & Architectures
 Required: C#, Azure, AzureAD, Rest Web Services, SQL, JSON
 Desirable: Agency, Angular, Bootstrap, JavaScript, HTML5, SharePoint, CRM
 CDI Corporation is an EEO/AAE Affirmative Action M/F/D/V Employer

Employer's Job ID: 11000004
 Please visit job URL for more information about this opening and to view EOE statement

Share this Job

You are currently in preview mode. The links in the section are not functional.



wage data on the 570 job openings I posted a salary on May 16, 2016.

	Median	Experienced
5	\$90,000	\$117,712
7	\$43.27	\$66.59

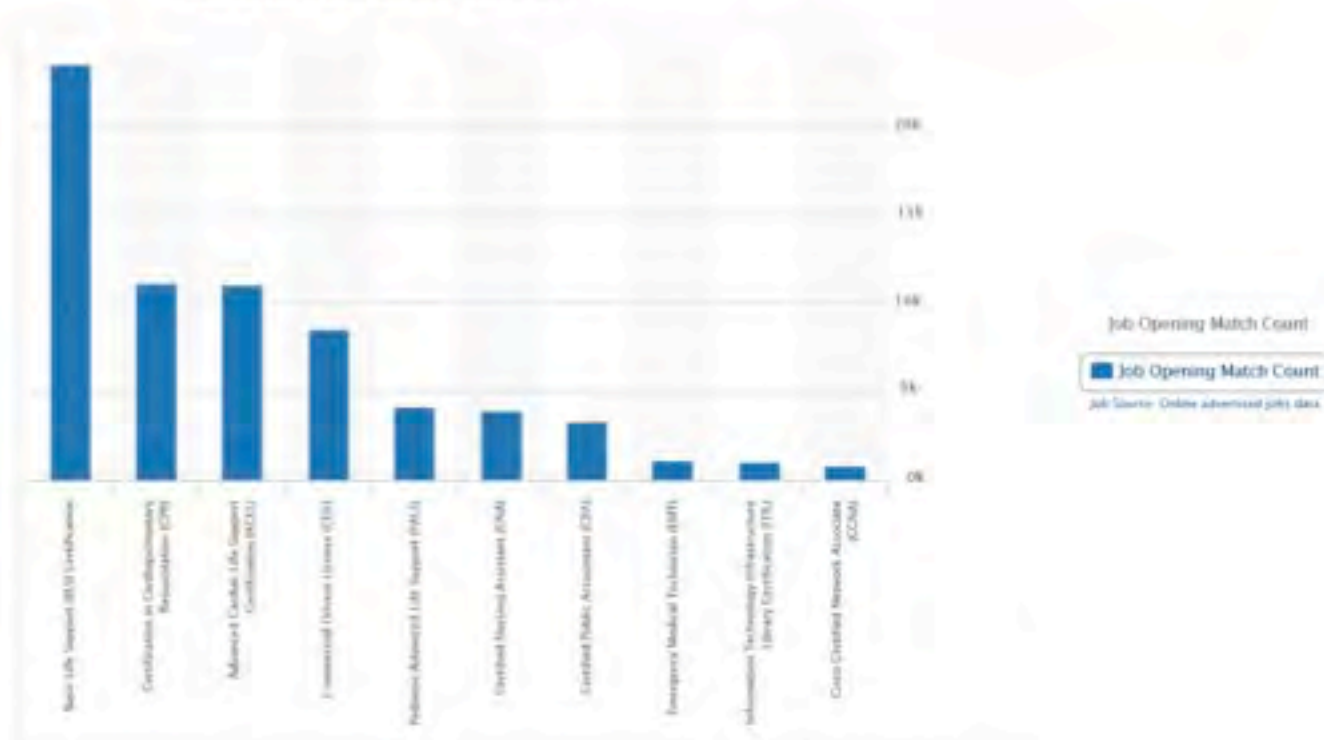
ed on a statistically valid labor market survey, same a 40 hour work week. I jobs data.



rogrammers in Florida, I

The graph below shows the top 10 advertised job certifications found in job openings advertised online in Florida on May 18, 2018 (Jobs De-duplication Level 1)

Top Ten Required Certifications in Florida



Focus on Accurate Talent Matching – Applicant Ranking

Name and Location	Education Level	Desired Salary	Applicant Status	Your Rating	Skills Matched	General Req's	Specialized Req's	Action	Select
Carroll, Carl Of Palm Harbor, FL United States	Bachelor's Degree	\$26.50 hourly (\$55,000 annually) or more	Not Specified	Not Rated	83 of 83 100%	80%	N/A	Details Resume View On Site Message Us Details	<input type="checkbox"/>
Dickson, Eric Of Tampa, FL United States	Associate's Degree	\$14.50 hourly (\$30,000 annually) or more	Not Specified	Not Rated	81 of 83 98%	78%	N/A		<input type="checkbox"/>
Taylor, Kim Of Odessa, FL United States	Bachelor's Degree	\$12.00 hourly (\$25,000 annually) or more	Not Specified	Not Rated	82 of 83 99%				<input type="checkbox"/>

Compare Item	Job	Applicant	Match
Occupation	Registered Nurse	Registered Nurse	
Education	Bachelor's Degree	Bachelor's Degree	
Work Experience	24 months	12 months	
Location	Palm Harbor, FL 34683 US	Palm Harbor, FL 34683 US	
Salary	\$20.00 - \$40.00/Hour	\$26.50 hourly (\$55,000 annually) or more	

General Requirements Match Score 80%

Employ Florida provides advanced talent matching which analyzes candidate skills, education, background, etc. using *Reactive Matching Technology*.

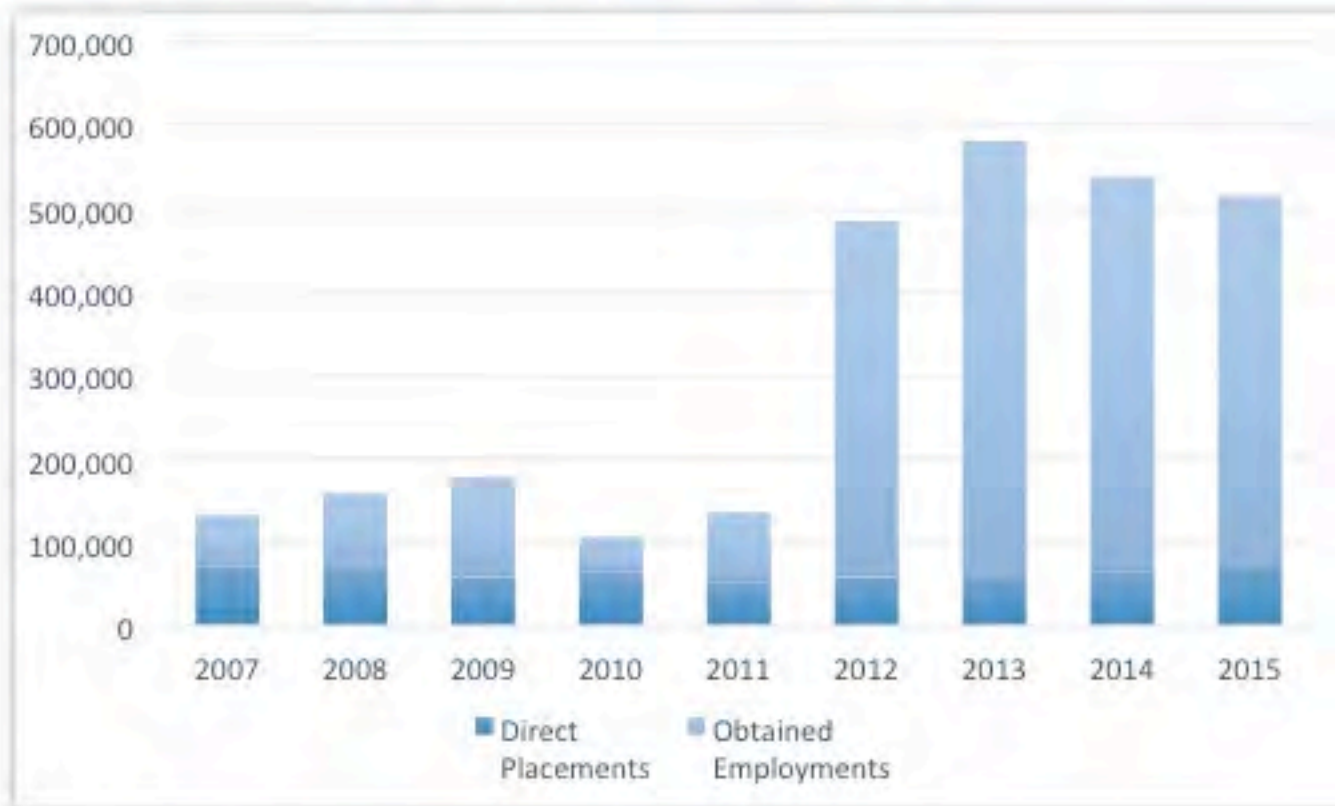
- **Native Application for Apple devices available at the Apple Store and Android device applications are available on Google Play**
- **Search for 'EFMobile' in the store** 
- **Applications are integrated with EFM website**
- **Sign-in is shared with main EFM system**
- **Service tracking integrated with main EFM system**
- **Use the phones location to display local data**



www.EmployFlorida.com
Provides Measurable Results



Employ Florida Marketplace – Direct Placement and Obtained Employment Data



**Total Data 1/1/2007 to
12/31/2015:**

**Total Direct Placements to Internal
Jobs in the System: 575,276**

**Total Obtained Employments in the
System: 2,258,897**

Total: 2,834,173



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